



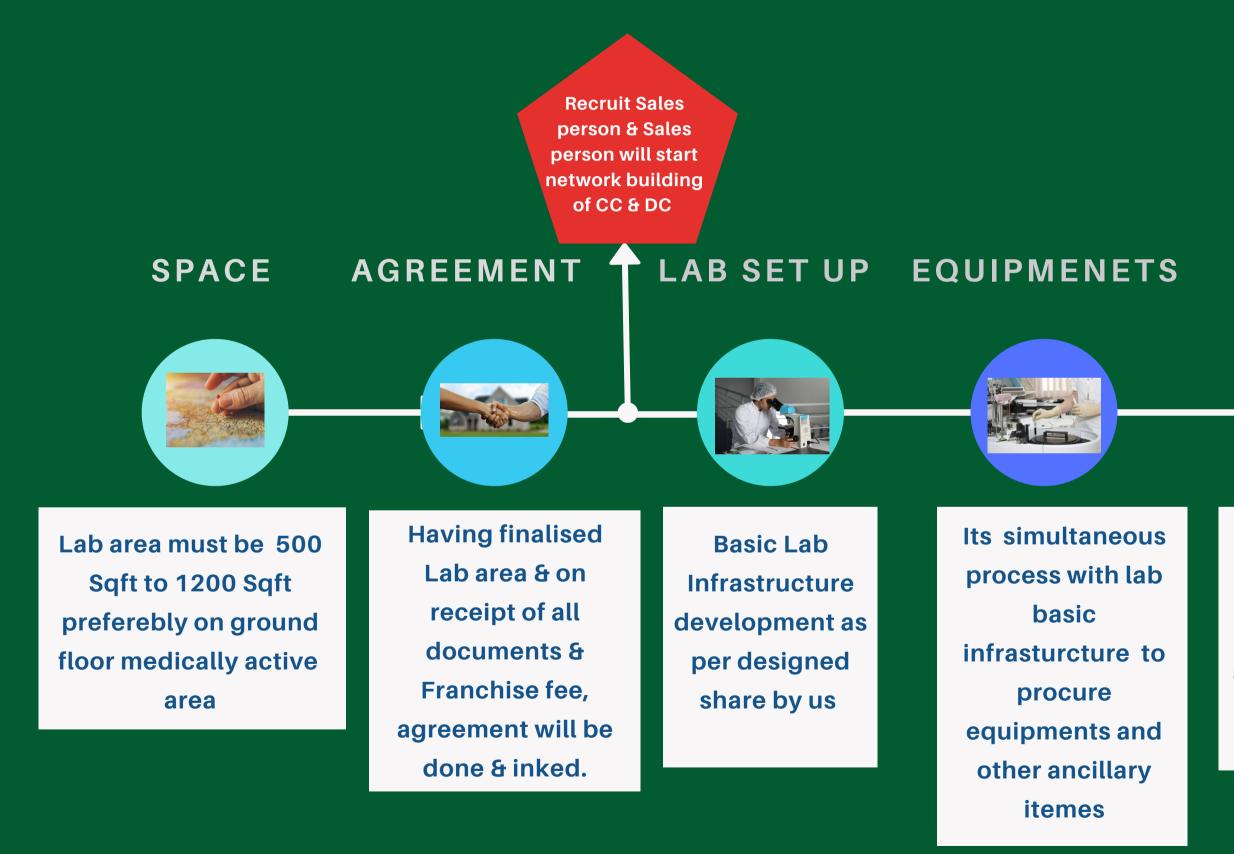






## LAB FRANCHISE PROCESS

### WHERE TO START





### MANPOWER В TRAINING

### LAB READY **TO ACCEPT** SAMPLES



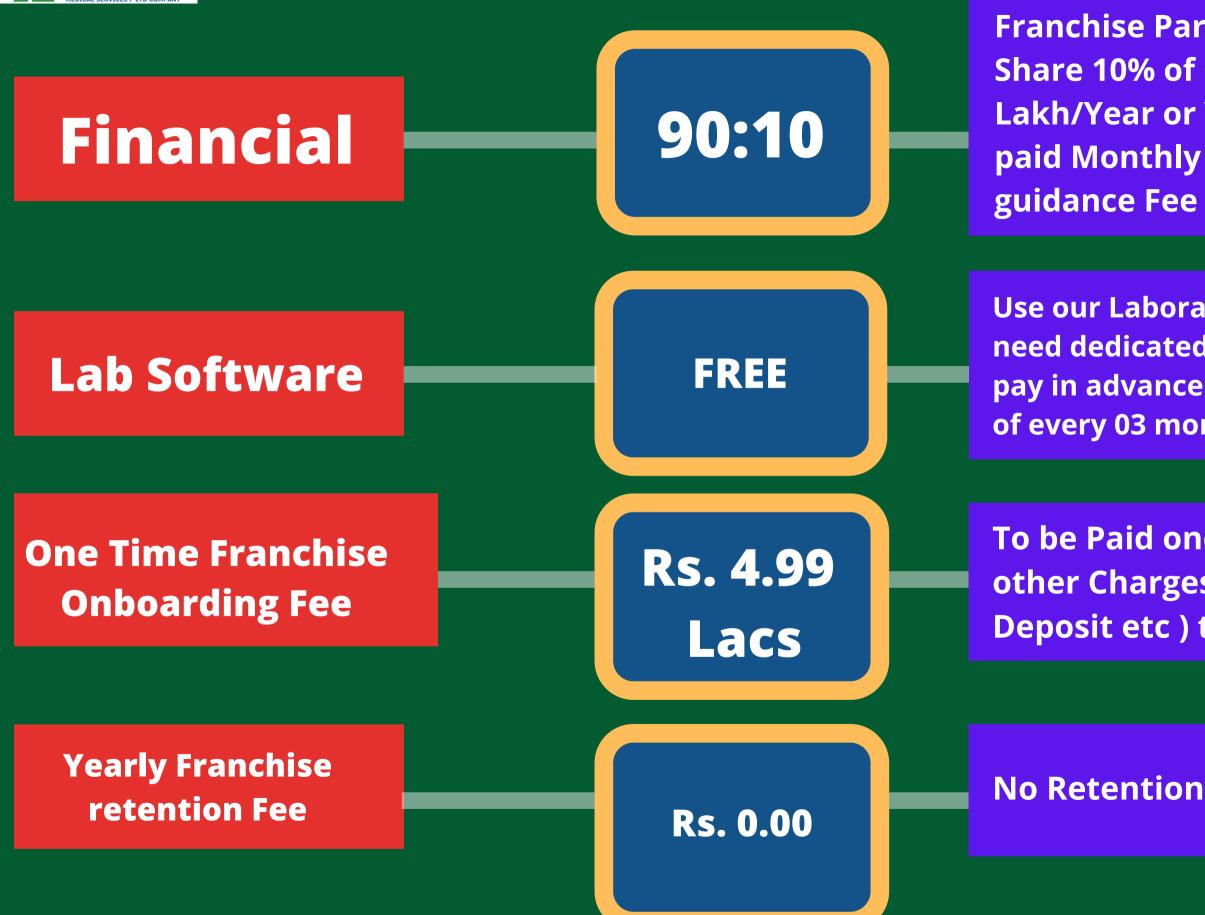


Aggressive Sales & Marketing **Activites** 

**Simultaneous** process to recruit manpower & accordingly software & other soft skill training will be done

Now Lab is ready to accept and process samples





Franchise Partner Share 90% Ranbaxy MSPL Share 10% of Gross sale or Minimum Rs. 2.5 Lakh/Year or Whichever is Higher (To be paid Monthly as Brand fee & Support guidance Fee

Use our Laboratory Software FREE in pool basis. If you need dedicated or separate login it will be chargeable pay in advance for 03 month of Rs. 16500/- at the start of every 03 month & its mandatory

To be Paid once -Non Refundable (No other Charges ,No other Security Deposit etc ) till agreement terms.

No Retention Fee till agreement terms

## **HOW DO WE SUPPORT ?**



With the help of our brand and trademarks, you will be in position to compete with existing players and increased your revenue by 30%.

### Lab Setup Support

We will help you right from Lab design, Infrastructure, vendor contracting, equipment & other items SELECTION list through ONLINE/ TELEPHONIC/EMAIL MODE, Onsite visit charges shall be extra

### Lab SOP

SOP'S , Quality Policies & other standardisation to monitor and improve inhouse Quality of Lab, essential for credibility .On Request basis



**OutSource Test** 

We will help you to arrange reporting of all tests not available at your franchise lab to our nearest tied up Labs at highly discounted prices.



### **Business Promotion Support**

#### Sales Videos

#### 3-5Videos/month

- Sales Promotion Videos
- Doctor's test promotion vides
- Campaign Videos
- Public Promotion Videos
- Customise promotion videos (as per requirement and request)

#### Social Media Banner

#### 5-8 Banners/month

- Sales Promotion banners.
- Doctor's test promotion banners (Printable PDF)
- Campaign Banners
- Public Promotion banner.
- Customise promotion banners (as per requirement and request)
- Days banners.

#### Branding Designs

#### As & when Required

- Lab outside & inside designs of branding will be provided in open CDr (Printer version) format
- Auth. Sample Collection Centre Standard designs of branding will be provided.
- Any other designs required for branding whwenver required wil be provided as per request.





ide ing will be CDr format lection designs of provided. s required venver rovided as

#### e-Booklets

#### Updated every year

- Sales Training e- booklet will be provided to all sales team of Lab after online training.
- Lab Process booklet
- Query Handling booklet

### **Business Promotion Support**

### Flyers & **Brochures**

#### 500 Approx.

- SugarScore Card in hard copy will be provided.
- Collection Centre expansion support flyers.
- ANA Algorithm Flyer.
- Vit.D & Vit B12 Flyer
- Other hard copy flyers as per updation and requirement.

#### Report **Stationary** Designs

#### As & When required

• Standard and Board approved Report **Stationary and Envelope designs will** be provided in CDR (Printer) Format, which need to be printed locally at your cost.

#### WhatsApp **Support for** Query

#### As & when Required

- Customer queries can be directed to our whatsapp number & our support team wil answer the query in corodination with respective Lab.
- General Test Queries etc.





#### **Soft Skill** Training

#### On Requirement basis

- Training Mode : Online
- For all Lab Staff



























































## LAB FRANCHISE

### **Our Exiting Franchise Labs**





### **COMPLETE ONLINE PROCESS**









### **USE OUR BRAND**





# **Our Reporting pattern & Stationary**

Ranbaxy Labs	LAB REPORT			
MMS Phlebotomy Centre				
Nr Sahu Atta chakki, Shivanand Nagar, Ra	pur (C.G.) email : rudolfmspl@g	mail.com		
8085996130			1001	
Patient Name : MR. RAMBABU		Received : Jun 0	Received : Jun 05, 2021, 12:55 p.m. Reported : Jun 05, 2021, 06:18 p.m.	
Patient ID : 3475				
Age / Sex : 37 years/Male			Status: Final Report	
Accession No : 7607				
Ref Doctor Dr ALOK RAL MD (MEDICINE				
Test Description	Value(s)	Reference Range	Unit(s)	
URINE R/M (ROUTINE EXAMINATION)				
PHYSICAL EXAMINATION				
VOLUME	30 ML			
COLOUR	PALE YELLOW	PALE YELLOW	-	
APPEARENCE	Slightly Turbid	CLEAR		
REACTION /PH	Acidic 6.0	4.6 - 8.0	-	
SPECIFIC GRAVITY (Method : Ph Indicator)	1.020	1.003 - 1.035	-	
CHEMICAL EXAMINATION				
GLUCOSE (Method : Benedicts Semi Quantitative)	NIL	NIL	-	
PROTEINS	NIL	NIL		
(Method : Protein error of Indicator)	1110			
KETONE BODIES	NEGATIVE	NEGATIVE		
(Method : Nitroprusside Reaction/Rotheras Method)				
UROBILINOGEN	0.31	0.2 - 1.0	mg/dL	
(Method : Colour Reaction)				
BILIRUBIN	NEGATIVE	NEGATIVE		
NITRITES	NEGATIVE	NEGATIVE		
MICROSCOPIC EXAMINATION				
PUS CELLS	8 - 10 /HPF	0 - 5 / HPF		
RBC.	NIL	NIL		
SQUAMOUS EPITHELIAL CELLS	3 - 5 /HPF	0 - 4 / HPF	2	
CRYSTALS	Absent	NIL		
CASTS	Absent	NIL		
BACTERIA	NIL	NIL		
YEAST	NIL	NIL		
OTHERS	NIL			
Method: Reagent Strips and Microscopy.				

\*\*END OF REPORT\*



RANBAXY MEDICAL SERVICES PVT. LIMITED Regd. Off. : Times Square, 7th & 8th Floor, Nr. Sai Service, Andheri East, Mumbai, Maharashtra, India - 400069 CIN : U&S100MH2018PTC314205





#### DESCRIPTION PARAMETERS

Investigation	09 Sep 20	12 Sep 20	18 Sep 20	



Page 4









# For Any Further query feel free to contact us

WhatsApp Support : +91 6266943910 Phone Calls : +91 9993397802 Email:admin@ranbaxylabs.com web:https://www.ranbaxylabs.com



